

# BALTIMORE PHILATELIC SOCIETY, INC.

A.P.S. Life Chapter #20

3440 Ellicott Center Drive, Suite 103  
Ellicott City, Maryland 21043

Phone: 410-465-5712

E-mail: [balpex@verizon.net](mailto:balpex@verizon.net)

Website: <http://balpex.org>

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Dear BALPEX INVITEE:

WELCOME TO BALPEX '25! New Date! New Venue! Expanded Market! After many decades, BALPEX moved last year and received much positive feedback on its new venue at the BWI Airport Marriott Hotel, 1743 West Nursery Road, Linthicum Heights, MD 21090. It is located between Baltimore and Washington off I-295 (B-W Pkwy) just 5 minutes from BWI Airport (Free hotel shuttles!) and 5 minutes from the BWI AMTRAC/MARC station. This makes access much easier for your out-of-town customers as well as gives a broader appeal to the substantial Northern Virginia/Washington DC collector community. The 2025 public show will run Friday, Sept. 5<sup>th</sup>, (10 a.m. to 6 p.m.), Saturday (10 a.m. to 6 p.m.) to Sunday, Sept. 7<sup>th</sup> (10 a.m.-3 p.m.). Dealer set-up will take place from 3 p.m. to 7 p.m. on Thursday, Sept. 4<sup>th</sup>. We are again hosting the Manuscript Society, so we expect some ephemera dealers to be present. We also expect regional and local meetings for other participating Societies to possibly include ROSSICA, the First Day Cover Society, the British North American Philatelic Society (BNAPS), the United Postal Stationary Society (UPSS), the American Topical Association (ATA), and the German Philatelic Society. ESPER and Stamps for the Wounded should also attend. Please consider this when packing stock to bring to the show. You may also wish to advise your customers of the new show dates and new venue. After rave dealer reviews last year, we look to continue to make our \*WSP\* show one of the best in the US circuit. We already have 7 dealers' contracts in hand to date. Booth assignments will be on a first come/first served basis.

This year's table fees include a three-night stay at the BWI Marriott Hotel. See details and procedures on the Application. A tentative floor plan and booth price lists are attached. We will endeavor to adjust tables to suit, but there are limitations & specific arrangements and sizes can't be guaranteed. Attached are the BALPEX Regulations and an Application Contract for your use. Please review thoroughly. You are encouraged to respond as soon as possible to this invitation with new floor plan. We are offering NEW locking storage cabinets and plexiglass table covers to aid those dealers who fly to the show. We will also have opportunities for Dealer patrons in the BALPEX program. The Contract will be acknowledged if accepted. Payment deadlines are on the Application and in the Regulations. The hotel contract now requires upfront payment so adherence to our deadlines is required. For questions, or help, contact me at [bwcasanova@msn.com](mailto:bwcasanova@msn.com), my Office phone for messages: 410-442-2040, or, for high priority questions, my cell is: 443-904-1929. Thanks for your attention and cooperation. We look forward to seeing you at BALPEX '25.

Barry W. Casanova, Esq., Bourse Chairman